



**Most recommended Aviation Maintenance Software by  
A&P Technicians for over 25 years**

**OVERVIEW DECK**

## OUR MISSION

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**Empower aviation  
maintenance teams with  
approachable solutions  
that drive change.**

# The EBIS Origin Story

## EBIS is born to solve aircraft maintenance shop challenges

EBIS was created by Eric Baal and Michael Lentini to tackle unsolved challenges with running a compliant FBO maintenance shop.

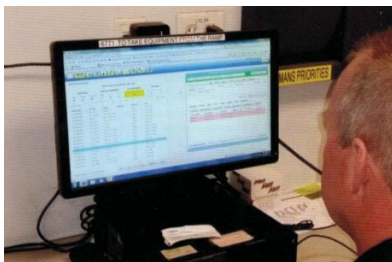


## EBIS gets acquired by Tronair

Tronair, a leading manufacturer of GSE equipment, backs EBIS with critical support infrastructure and guidance.



1999



2005

## EBIS launches product for GSE maintenance & asset management

Southwest Airlines and other major commercial airlines and service providers begin using EBIS to manage Ground Support Equipment maintenance

2017



2021

## EBIS moves to the cloud and expands its customer success team

With over 300+ aviation maintenance shops adopting the software, EBIS gets rewritten on the latest cloud-based technology and grows its customer success team to enable best-in-class implementation and support.

## OUR PHILOSOPHY

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Build flexible, easy-to-use software from the shop floor up to best improve business outcomes.

# Our Solutions



## Aircraft Maintenance Software

for General Aviation A&P Shops, Certified Repair Stations & Factory Service Centers



## Enterprise GSE Asset Management (EAM) Solutions

for Commercial Airlines & Ground Handlers



# EBIS for Aircraft Maintenance Management



# Key Highlights



**Serve over 250 customers across the globe**



**Designed with the latest technology used by major tech companies**



**Flexible & easy-to-use solution with specific features built for Part 145 Repair Stations**



**Most recommended Aviation Maintenance Software by A&P Technicians for over 23 years**

# Notable Customers

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## OEM Service Centers



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## Charter Operations & Jet Centers



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## Part 145 Repair Stations & A&P Repair Shops







# Key Features & Benefits

# A Mobile, Technician-First Approach



# Key Features

Easy-to-use Mobile Web	Certifications
Self-training	Part Cores
Work Orders	Tools
Purchase Orders	Compliance
Customers & Aircraft	Technician Activity
Master Parts	Scheduler
Vendors	Time Clock
Kanban Board	Customer / Aircraft Based Discounts
Repair Orders: FAA/ 8130/EASA/CASA	Customizable User Profiles
Automatic Reporting	Full Comprehensive Edit History
Parts Catalogs	Labor Kits
Import/Config Tool	External API
Parts Matrix	Over-the-Counter
Fleet Configuration	Advanced W/O Item Sign Offs
Custom Work Orders	Work Order Warranty Billing
	Quickbooks Online Integration

Tools List

View the tools based on advanced search filters, along with your selected city and/or tool room.

All Hide Tools in Kits

Tool Name	Type	Description	Make	Model	Serial
CH 1/2" drive Snap-On Torque ...	Cert		Snap-On	QR-32008	A14769
CH 200-1000*/lb Torque Wren...	Cert		Snap-On	QD2R1000	1109016614
CH Snap-On Multimeter	Ref		Snap-On	EEDM503D	17540490
CT-0042 Torque Wrench [50-2...	Cert		Stanley Proto	J6014C	DMK-56482
CT-0135 Rick's Torque Wrench ...	Cert		Stanley Proto	J6062C	DNH54261
CT-0136 RR 3/8" drive Torque ...	Cert		Stanley Proto	J6066C	DND18874
CT-0138 Cable tensiometer, Gri...	Cert		Sprague Instruments	CTR-GA-150	497
CT-0214 Gauss Meter 14764-E...	Cert		Magnaflex	20 Gauss	16-175
CT-0215 Astro M2520/2-01 Cr...	Cert		Astro Tool Corp.	615717	250381
CT-0218 Digital Multimeter 13...	Cert		Reed	R5010	140909101
CT-0219 Ohaus CL Series scale.	Cert		Ohaus	CL 5000	
CT-0220 Avionics 40-200 inlb ...	Cert		Proto	6062CX	DPK59900
CT-0221 DMC M22520/1-01 A...	Cert		Daniels	AF8	N/A
CT-0222 Tyco CPC 28-20 AW...	Cert		Tyco	K0807	N/A

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## COMPLIANCE MANAGER

# Standardize Compliance

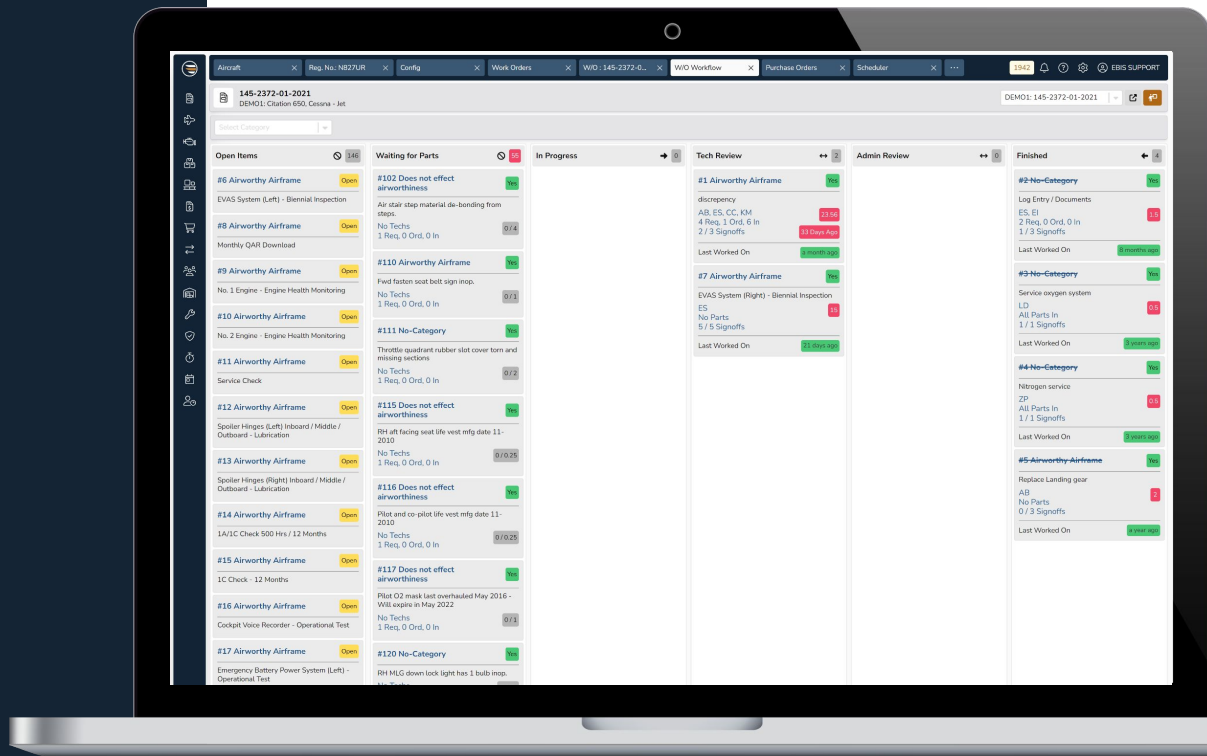
Create and manage compliance items with types like Aircraft, Engine and Inspection by aircraft and add to related work orders.

The screenshot displays the EBIS Compliance Manager interface on a laptop. The top navigation bar shows the work order (W/O: 145-3518-0...) and registration number (Reg. No: DEMO1). The main content area is titled 'DEMO1' and 'Annual Inspection Airframe'. The left sidebar contains a list of compliance items: Main Info, Detail, Readings, Compliance (Preview), Customers, Media, Fleet Media, W/O History, Parts History, Parts Catalog, Contract Pricing, Billing Override, Tax Override, and Edit History. The main form is divided into several sections: Overview, Details, Main Configuration, Date Configuration, Hours Configuration, Cycles Configuration, Landing Configuration, and Due Details. The Overview section includes fields for Name, Item Number, Do not add part to W/O, Part Number, Serial No., and Part Action. The Details section includes fields for Item Type, Action, Manufacturer, Model No., and Part/Component Notes. The Main Configuration section includes fields for Start/Install Date, Date Configuration, Hours Configuration, Cycles Configuration, Landing Configuration, and Due Details. A yellow warning banner at the bottom right states: 'Please enter the necessary information in the compliance item details'.

## KANBAN BOARDS

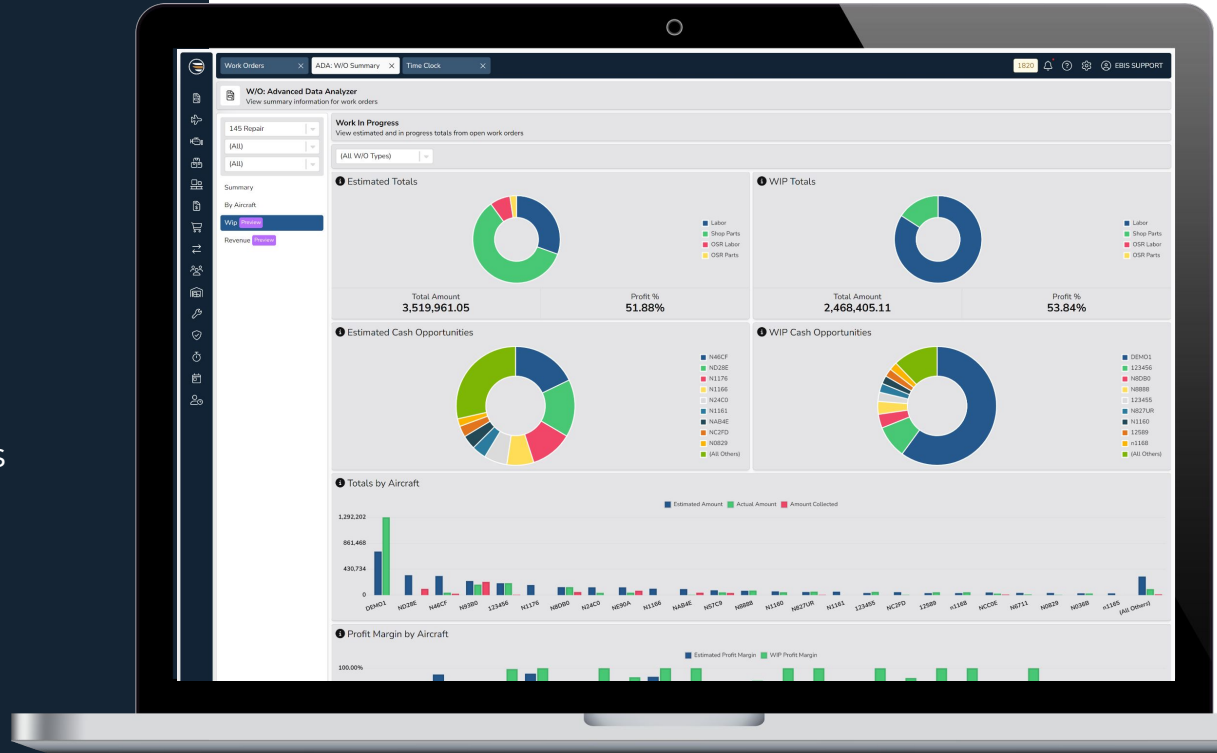
# Streamline Workflows

Manage large work orders easily with visual Kanban boards that make prioritizing and ordering work a breeze.



# Uncover Key Insights

- Unscheduled maintenance
- Parts spend
- WIP reporting
- Work order completion rates
- Asset operation costs
- Manufacturer asset performance
- Technician performance



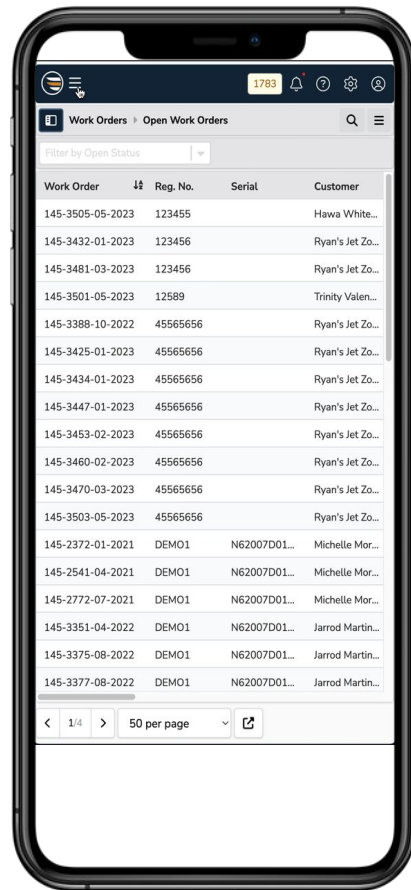


## TECH EFFICIENCY

# Simplify Tech Actions

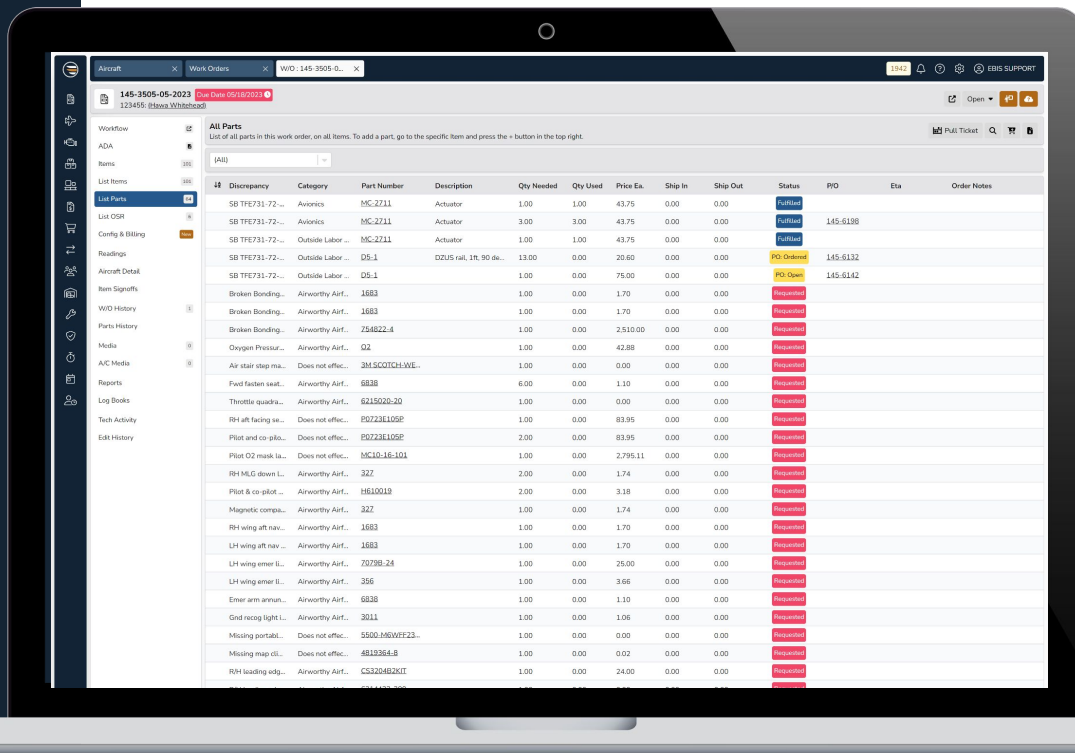
Make it simple for technicians to enter data, track time and more with an easy-to-use mobile interface.

- Start & stop timers
- Stored corrective actions
- Mobile photo uploads



## Visualize Parts Status

Create and manage compliance items with types like Aircraft, Engine and Inspection by aircraft and add to related work orders.



The screenshot displays the EBIS software interface, specifically the 'Work Orders' tab. The top navigation bar shows 'Account', 'Work Orders', and 'WID: 145-3505-0...'. Below this, a sub-header indicates '145-3505-05-2023' and '123456: (Blown Whitehead)'. The main content area is titled 'All Parts' and lists all parts in the work order. A table below shows the details of these parts, including their category, part number, description, quantity needed, quantity used, price, and status. The table is filtered by 'All Parts' and shows a list of parts with their respective status (e.g., 'Sufficient', 'Required', 'PO-Ordered', 'PO-Open').

#	Discrepancy	Category	Part Number	Description	Qty Needed	Qty Used	Price Ea.	Ship In	Ship Out	Status	P/O	Eta	Order Notes
SB TFE731-72...	Avionics	MC-2711	Actuator	1.00	1.00	43.75	0.00	0.00		Sufficient			
SB TFE731-72...	Avionics	MC-2711	Actuator	3.00	3.00	43.75	0.00	0.00		Sufficient	145-6198		
SB TFE731-72...	Outside Labor...	MC-2711	Actuator	1.00	1.00	43.75	0.00	0.00		Sufficient			
SB TFE731-72...	Outside Labor...	DS-1	DSUS rat. 1ft. 90 de...	13.00	0.00	20.60	0.00	0.00		PO-Ordered	145-6132		
SB TFE731-72...	Outside Labor...	DS-1		1.00	0.00	75.00	0.00	0.00		PO-Open	145-6142		
Broken Bonding...	Airworthy Airf...	1883		1.00	0.00	1.70	0.00	0.00		Required			
Broken Bonding...	Airworthy Airf...	1883		1.00	0.00	1.70	0.00	0.00		Required			
Broken Bonding...	Airworthy Airf...	754622-4		1.00	0.00	2,510.00	0.00	0.00		Required			
Oxygen Pressur...	Airworthy Airf...	02		1.00	0.00	42.88	0.00	0.00		Required			
Air stair step ma...	Does not effec...	3M SCOTCH-WE...		1.00	0.00	0.00	0.00	0.00		Required			
Fuel facem seat...	Airworthy Airf...	6838		6.00	0.00	1.10	0.00	0.00		Required			
Throttle quadra...	Airworthy Airf...	6215020-20		1.00	0.00	0.00	0.00	0.00		Required			
RH aft facing sa...	Does not effec...	P07281106P		1.00	0.00	83.95	0.00	0.00		Required			
Pilot and co-pilo...	Does not effec...	P07281106P		2.00	0.00	83.95	0.00	0.00		Required			
Pilot O2 mask la...	Does not effec...	MC10-16-101		1.00	0.00	2,795.11	0.00	0.00		Required			
RH M/G downer L...	Airworthy Airf...	327		2.00	0.00	1.74	0.00	0.00		Required			
Pilot & co-pilot...	Airworthy Airf...	HE10019		2.00	0.00	3.18	0.00	0.00		Required			
Magnetic compas...	Airworthy Airf...	327		1.00	0.00	1.74	0.00	0.00		Required			
RH wing aft nav...	Airworthy Airf...	1883		1.00	0.00	1.70	0.00	0.00		Required			
LH wing aft nav...	Airworthy Airf...	1883		1.00	0.00	1.70	0.00	0.00		Required			
LH wing emer E...	Airworthy Airf...	720798-24		1.00	0.00	25.00	0.00	0.00		Required			
LH wing emer E...	Airworthy Airf...	356		1.00	0.00	3.66	0.00	0.00		Required			
Emer arm annun...	Airworthy Airf...	6838		1.00	0.00	1.10	0.00	0.00		Required			
Grid recog light L...	Airworthy Airf...	3011		1.00	0.00	1.06	0.00	0.00		Required			
Missing portabl...	Does not effec...	5500.M6WFF23...		1.00	0.00	0.00	0.00	0.00		Required			
Missing map cti...	Does not effec...	4812364-8		1.00	0.00	0.02	0.00	0.00		Required			
RH loading edg...	Airworthy Airf...	C5320482KIT		1.00	0.00	24.00	0.00	0.00		Required			

## BILLING MANAGEMENT

# Detailed Invoices

Comprehensive invoices that display all the necessary configured detail.

- Limit back-and-forth with customers
- Use advanced options to control what gets displayed

Customer Invoice: 145-3540-07-2023 Printed by EBIS | EBISCloud.com (Pg. 1 / 8)

**EBIS** EBIS Demo - 145 Repair  
FAA Cert: EBIS04074  
1 Air Cargo Pkwy E  
Swanton, OH 43558  
Phone: 419-555-1212  
www.ebisccloud.com

Date: 08-02-2023  
Reg. No.: 1258  
Bill to: Densel Washington

**Item: 1-Airworthy Airframe**

Discrepancy	Hours	Subtotal
	3.00	\$300.00

**Corrective Action**  
B941105 Completed CALIBRATION TEST STANDBY ALTIMETER : INSPECTION DOCUMENT 43 IAW Cessna Citation 650 MM Ch. 34-11-03 Section C (Air Data Systems Check) Step (10). Operational Test was satisfactory. No Defects Noted.

**Technician Summary**  
SUPPORT: EBIS (+3.00 Spec.)

Qty	Part Number	Description	Serial Number	Unit Price	Subtotal
1	MC-2711	Actuator		\$0.00	\$0.00

**Item Summary** Labor: \$300.00 Parts: \$0.00 Shipping: \$0.00 Outside Repair: \$0.00 Item Subtotal: \$300.00

**Item: 2**

Discrepancy  
SB TFE731-72-5172 R5 NO. 1 ENGINE - TURBINE SECTION - HPT AND LPT BLADE HOUR TRACKING AND RECOMMENDED BLADE REPLACEMENT INTERVALS FOR TFE731-20, -40, -50, -60 SERIES ENGINE MODELS, SERVICE BULLETIN

**Corrective Action**  
CATEGORY 2  
\*ATA Code: SB TFE731-72-5172 R5

Discrepancy	Hours	Subtotal
	0.20	\$20.00

**Item Summary** Labor: \$20.00 Parts: \$0.00 Shipping: \$0.00 Outside Repair: \$0.00 Item Subtotal: \$20.00

**Item: 3**

Discrepancy  
SB TFE731-72-5172 R5 NO. 2 ENGINE - TURBINE SECTION - HPT AND LPT BLADE HOUR TRACKING AND RECOMMENDED BLADE REPLACEMENT INTERVALS FOR TFE731-20, -40, -50, -60 SERIES ENGINE MODELS, SERVICE BULLETIN

**Corrective Action**  
CATEGORY 2  
\*ATA Code: SB TFE731-72-5172 R5

Discrepancy	Hours	Subtotal
	0.20	\$20.00

**Item Summary** Labor: \$20.00 Parts: \$0.00 Shipping: \$0.00 Outside Repair: \$0.00 Item Subtotal: \$20.00

**Item: 4**

Discrepancy  
SB TFE731-72-5223 NO. 1 ENGINE - ENGINE - BYPASS SECTION - APPLY PROTECTIVE COATING TO THE AFT FLANGE OF THE COMPOSITE BYPASS DUCT, SERVICE BULLETIN

**Corrective Action**  
CATEGORY 2  
\*ATA Code: SB TFE731-72-5223

Discrepancy	Hours	Subtotal
	0.20	\$20.00

**Item Summary** Labor: \$20.00 Parts: \$0.00 Shipping: \$0.00 Outside Repair: \$0.00 Item Subtotal: \$20.00

**Item: 5**

Discrepancy  
SB TFE731-72-5223 NO. 2 ENGINE - ENGINE - BYPASS SECTION - APPLY PROTECTIVE COATING TO THE AFT FLANGE OF THE COMPOSITE BYPASS DUCT, SERVICE BULLETIN

**Corrective Action**  
CATEGORY 2  
\*ATA Code: SB TFE731-72-5223

Discrepancy	Hours	Subtotal
	0.20	\$20.00

**Item Summary** Labor: \$20.00 Parts: \$0.00 Shipping: \$0.00 Outside Repair: \$0.00 Item Subtotal: \$20.00

# Types of User Licenses

## Advanced Access

### Pay Per User Licenses

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- Ideal for Advanced Access to Functionality in EBIS 5
- **Required** for:
  - System Administration
  - Data Imports & Exports
  - Creating & Managing Purchase Orders
  - Generating Quotes & Estimates
  - Pulling Reports for Payroll, Inventory, etc.
  - Billing & Finance
  - Over the Counter Sales
  - Warranty Claims & Cores
  - Submitting Support Tickets

## Tech Level

### Free & Unlimited Licenses

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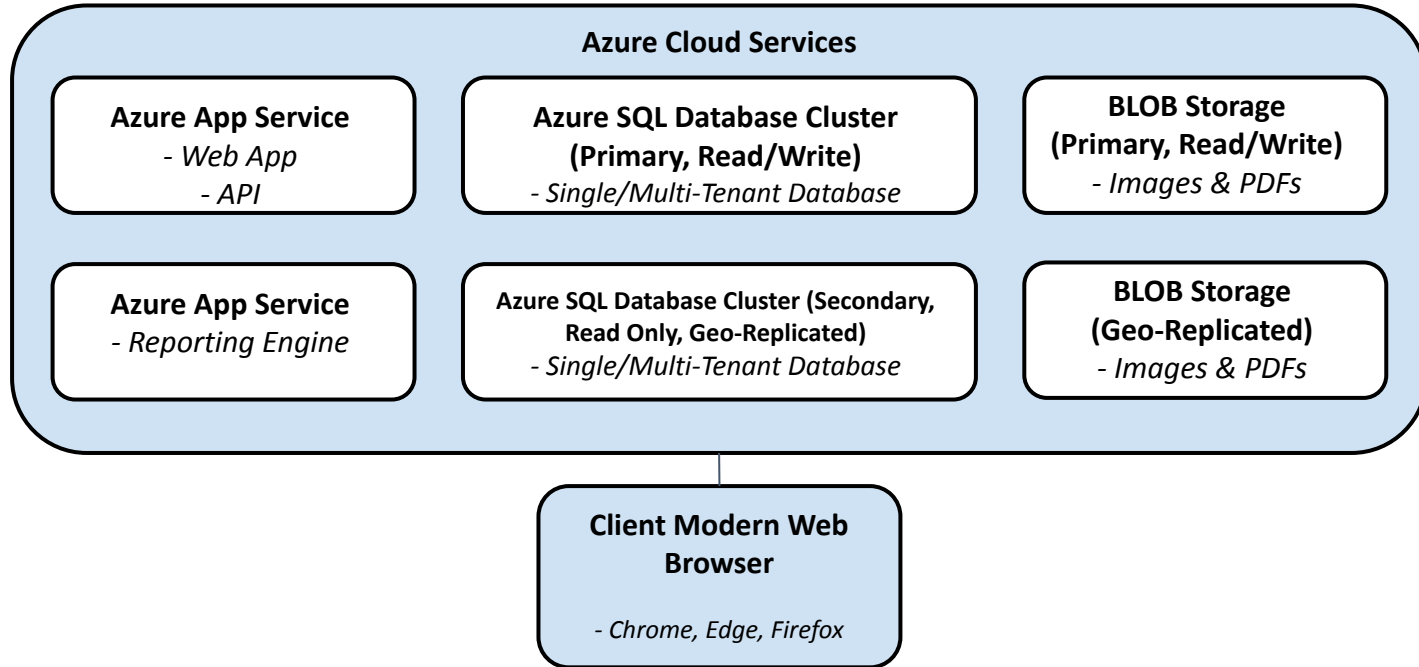
- Ideal for Technicians and Lead Mechanics
- Allows Users to:
  - Create Aircraft Based Work Orders
  - Add Items & Squawks
  - Request Parts, OSRs, Tools
  - Process Pull Tickets
  - Add/Edit Aircraft, Parts & Media
  - Run Invoices & Print Logbook Labels

# Technology & Security

- Regionally hosted via Microsoft Azure Cloud
- Designed with the latest technology used by major tech companies
- Open API that allows you to get EBIS data to outside systems that you currently use in your day to day
- Computing systems on redundant servers
- Multiple Backups Daily
- Monitored 24/7 with System Down Support
- Web Browser and RDP connectivity
- Can be operated on both IOS and Android tablets and phones
- Can be operated on both Macs and PC's



# EBIS 5 - Deployment Hosting Diagram



# Support Options

**Our goal is to offer a diverse and all-encompassing range of support choices, ensuring your ongoing success with EBIS.**



## **Knowledgebase Articles**

A repository of informative resources, providing detailed insights, solutions, and guidance on various topics.



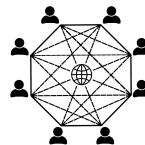
## **Interactive Training**

A self-guided and hands-on learning experience, leading users through a sequence of structured actions



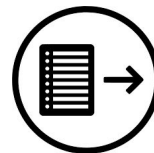
## **Training Sessions**

Virtual, online learning experiences that enable participants to acquire knowledge.



## **Bi-Weekly User Group Sessions**

Interactive gatherings where users come together to ask questions and receive answers about a particular topic.



## **In-Product Support Requests**

Seek assistance, troubleshoot issues, or receive guidance from a dedicated support team.



# EBIS 5 Onboarding Services

To ensure you and your team start out on the right footing, no factor is more important than ensuring EBIS 5 is deployed correctly with an effective, proven and process-driven implementation.

## COMMON ISSUES WITHOUT ONBOARDING

- ✗ Delayed time to complete implementation
- ✗ Limited user familiarity of capabilities
- ✗ Inefficient workflows
- ✗ Missed use of features or functionality
- ✗ Internal team resistance to change
- ✗ Inconsistent user adoption

## BENEFITS WITH ONBOARDING

- ✓ Dedicated onboarding specialist
- ✓ Faster time to value
- ✓ Maximize feature utilization
- ✓ Improve organization and user adoption
- ✓ Reduce internal support burden
- ✓ Smoother implementation process

*"It was best for us to partner with your implementation team to get the best practices and the reasons why to configure the system a certain way..it allowed us to go live more quickly and efficiently than we would have otherwise."*

Heritage Aviation, On-Site Onboarding

## VIRTUAL ONBOARDING (Required)



Our virtual onboarding service includes expert guidance, and personalized support to ensure a successful implementation and empower you and your team to make the most of your investment in EBIS.







## ON-SITE ONBOARDING (Optional)



Our on-site workshop brings together our experts, hands-on exercises, and a collaborative learning environment to ensure a transformative learning experience. Includes a deeper dive into system setup and configuration over virtual-only training.

# EBIS Advantages

KEY ADVANTAGES	EBIS	OTHER SOLUTIONS
 <b>Users &amp; Licenses</b>	Unlimited technicians (No charge for techs, only Advanced Access Users).	May charge for technicians or require a minimum number of concurrent users with subsequent price increases.
 <b>Packages &amp; Pricing</b>	The PRO packages are all-inclusive of everything which includes anything that gets released on the roadmap at no additional cost.	Additional modules may require additional charges per concurrent user per month per module
 <b>Features &amp; Integrations</b>	Feature-rich platform built with over 20 years of industry experience and feedback from customers. System is designed for scalability to accommodate small to mid-sized operations.	Other systems often lack ability to scale with your business or nickel-and-dime for each new added feature.
 <b>Onboarding &amp; Support</b>	Support options include knowledgebase, interactive walkthroughs, support requests, dedicated onboarding team.	Other solutions either have limited support options or charge significant amounts for onboarding services.

# Industry Partnerships & Associations

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